



## Darrell Kichi

### Senior Consultant

#### Department

Building Consulting

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#### Locations

Columbus, OH

## Biography

Darrell Kichi began at Tamko building Products, where he honed my skills as a Territory Manager. During his tenure there, he successfully navigated the challenges of market expansion and developed strong relationships with clients and partners. Driven by a passion for sales excellence, he later transitioned to a leadership role as the Director of Sales at a prominent roofing company. In this capacity, he implemented strategic sales initiatives that resulted in significant revenue growth and market share expansion.

## Professional Experience

- 2024 - Current | Senior Consultant | YA
- 2021 - 2024 | Director of Sales | Mighty Dog Roofing
- 2020 - 2021 | Sales Consultant | Triumph Motorcycles
- 2017 - 2019 | Territory Manager | Tamko Building Products

## Education

- The Ohio State University - Columbus - Ohio