



David Spear

ASD, WRT

National Business Development Executive

Department

Business Development

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Locations

San Francisco, CA
Honolulu, HI
Sacramento, CA

Biography

David Spear is a National Business Development Executive with more than 20 years of experience in insurance, risk management and building consulting. David joined YA Group in 2017 as a Regional Consultant, gaining firsthand experience in building consulting through catastrophe claims work across Florida and North Carolina. In 2019, he transitioned into his current role, where he helps drive strategic partnerships and client growth initiatives nationwide.

Before joining YA Group, David held leadership positions with several of the largest insurance firms and brokers in the industry. His background includes designing, negotiating, underwriting and servicing complex insurance programs across multiple sectors. Drawing on this experience, he brings a practical understanding of both technical and relationship-driven aspects of the business.

At YA Group, David supports the firm's business development efforts by aligning consulting services with the evolving needs of insurers, brokers and property owners. His approach emphasizes collaboration, transparency and long-term partnership. Make sure to reach out to David Spear for insight on strategic partnerships or to learn more about YA Group's consulting capabilities.

Credentials

- ASD | IICRC - ASD (Applied Structural Drying)
- WRT | IICRC - WRT (Water Damage Restoration Tech)

Professional Experience

- 2017 - Current | National Business Development Executive | YA Group
- 2013 - 2017 | Senior Health Care Broker/Vice President | Willis (Bermuda) Ltd.
- 2011 - 2013 | Senior Broker | National Health Care Practice - Aon Risk Solutions
- 2010 - 2011 | Senior Account Executive/Underwriter-Health Care | Zurich North America
- 2006 - 2009 | Partner | Health Care Practice Leader - JLT Park Ltd.
- 2004 - 2006 | Vice President/Broker | Health Care - Marsh Global Markets Ltd.
- 1999 - 2004 | Assistant Vice President/Client Representative | Health Care - Marsh USA Inc.

Education

- International Center for Captive Insurance Education - Associate of Science - Captive Insurance